



Practical Dry Cargo Chartering

In a highly competitive environment, it is a must that the purpose of a commercial enterprise's existence, requirements and satisfaction of customers are appreciated at all levels for a business to be profitable and sustainable.

This program focuses on the commercial aspects of Shipping. Managers are highly proficient in the area of respective expertise. However, this session gives them an additional and much desired exposure to basic shipping economics to begin with and then moving on to impart knowledge of chartering and commercial operations through a combination of lectures and practical case study and a group discussion.

Course Outline

PDCC - Registration

- GDP, World Trade and Shipping
- Shipping sectors, market players, trade Routes and change drivers
- Shipping demand, supply and resultant freight
- Shipping Markets and changing dynamics
- Types of Employment and corresponding Charterparties
- Important clauses and Owners obligations under each type of employment
- Role of Managers to improve profitability
- Voyage estimation
- Voyage and Bunker planning
- Review of NYPE 2015 and important clauses
- Contact of Affreightment

Date: 10th & 12th August 2020 (two sessions of 3.5 hours each)

Time: Hong Kong / Singapore / China: 3 pm - 6.30 pm

India: 12.30 pm - 4 pm

Dubai: 11 am - 2.30 pm

Qatar / Cyprus / Istanbul: 10 am - 1.30 pm

Geneva: 9 am - 12.30 am





Course Leader

Jagmeet Makkar

MSc FICS FRINA FIMarE(I) FHKIArb MCIArb MHKMAG AFIDRRMI

Chairman of Maritime & Logistics Arbitration, Hong Kong Centre of International Commercial Arbitration



Jagmeet has a unique combination of academic prowess, teaching and vast experience in commercial and technical areas of shipping. He is a Shipping & Energy consultant, educator and a maritime arbitrator. His more than 3 decades of hands-on experience in Ship-Management, Conversions, New-Buildings, Ship Sale & Purchase, Chartering & Marketing to acquire cargo contracts has enriched his contributions in various industry forums. Jagmeet is a supporting member of the London Maritime Arbitrators Association, a member of the Hong Kong Maritime Arbitrators Group, a fellow of the Hong Kong Institute of Arbitrators, and a member of the Chartered Institute of Arbitrators. In his recent post-graduation (MSc Energy, Trade and Finance) from Cass Business School (City, University of London), Jagmeet was awarded First Position with Distinction, and was offered a lifetime membership to the prestigious Beta Gamma Sigma Society. This is an example of his dedication to the enhancement of education and skills.

SkillsPlus Programs Participating Companies



Please contact info@skillsplus.sg for Course Fee.

20% Group discount for 4 or more participants from the same organisation